

# Membership Updates for 2024

November 2023



## Background

StateRAMP is a non-profit membership organization with members representing both the public and private sectors.

- Public sector organizations and individuals may participate with StateRAMP at no cost.
- Private sector members pay annual membership dues to StateRAMP.

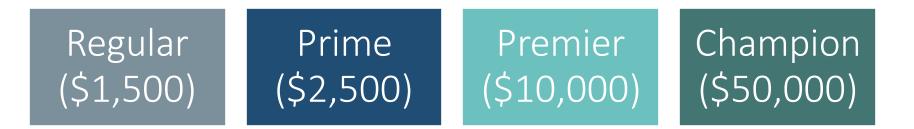
The primary source of funding for the StateRAMP non-profit is membership dues.

• There is an opportunity to improve the financial sustainability profile of StateRAMP by diversifying our membership offerings through tiered memberships.

In September 2023, the Board voted to update Provider Memberships for 2024 to a tiered membership. Reduced dues will be available for smaller businesses, similar to the reduced rates for PMO fees.



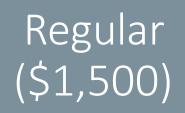
# Introducing New Provider Membership Tiers for 2024!



- Eligible Organizations: CSPs, Consultants, and 3PAOs. (3PAOs must start at Prime Membership level.)
- Memberships will renew annually on June 1.
- Reduced Dues for Regular and Prime Memberships are available for smaller businesses (by revenue), starting at \$500, annually.
- Champion Membership agreements will be reviewed and approved by the Board.
- Note: One Legacy Membership of \$100,000 is also available for Founding Member, Knowledge Services. At this time, only one Legacy Membership will be provided.



# Summary of Membership Benefits by Tier



- Members Only Site
- Committee Eligibility
- Access Security PMO Services
- Annual Member Input on Security Framework
- Webinars / Education
- 1 Attendee at Annual Conf. (Member Reg. Fee)
- Coming soon: Access to RAMPxchange (additional fee)

StateRAMP

# Prime (\$2,500)

- Regular Benefits +
- Maximum 2 Attendees at Annual Conf. (Member Reg. Fee)
- Coming soon: Access to RAMPxchange (no fee)

### Premier (\$10,000) <sup>25 Memberships Available</sup>

- Prime Benefits +
- Maximum 4 Attendees at Annual Conf. (Member Reg. Fee)
- Premier Member Spotlight / Blog Panelist
- Attend Government Roundtable/ Reception at Annual Conference
- 1st Right of Refusal for Event Sponsorships
- Listed on Website

#### Champion (\$50,000) <sup>5 Memberships Available</sup>

- Premier Benefits +
- Maximum 6 Attendees at Annual Conf. (Member Reg. Fee)
- StateRAMP Education Partner: Present Virtual Bi-Annually Education Series (working in coordination with Staff)
- 1:1 Monthly Call with Executive Director

### New Membership Roll-Out

- November: Review Updates with Steering Committee
- December: Note to Membership and Website Updates
- January: Virtual Presentation for Providers and 3PAOs/Consultants Membership Applications Open for 2024 with May 1 Renewal





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